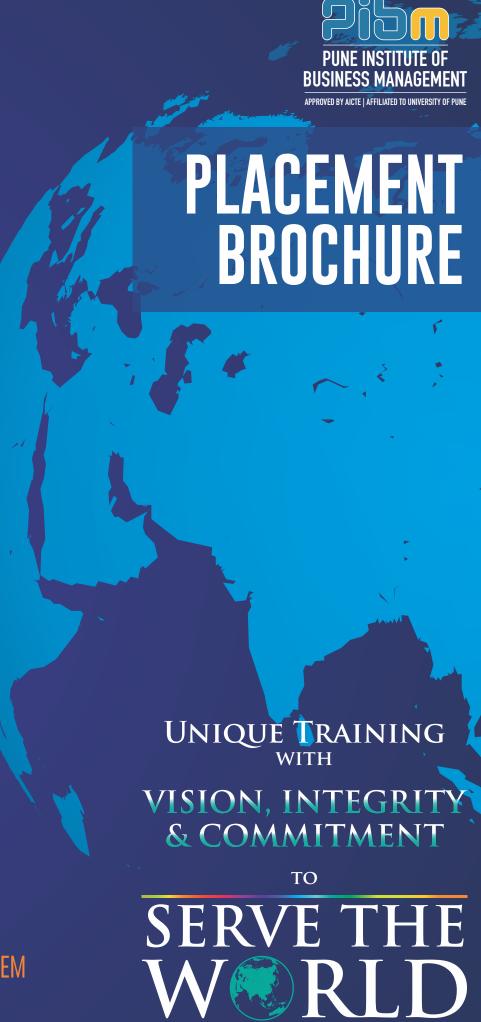
ENTERPRISE RESOURCE PLANNING MICROSOFT PROJECT SIX SIGMA - GREEN BELT **CERTIFIED FINANCIAL PLANNER** ADVANCED EXCEL **OUALITY MANAGEMENT** DIGITAL MARKETING **BUSINESS INTELLIGENCE BUSINESS ANALYSIS ACTUARIAL SCIENCE** PRE-SALES **ANALYTICS** BALANCE SHEET ANALYSIS **INVESTMENT BANKING EOUITY RESEARCH WEALTH MANAGEMENT** PERFORMANCE MANAGEMENT SYSTEM TALENT MANAGEMENT RECRUITMENTS





PIBM has developed strong pillars of advanced training pedagogies where we focus on a combination of lectures, conceptual discussions, live demonstrations, business projects, corporate interactions, case analysis with discussions, Model & Strategy designing followed by implementation and presentations.



PROFILE ORIENTED TRAINING

PIBM aligns the training curriculum to Job Descriptions of various profiles. Students are trained on:

FINANCE

- Investment Banking
- Equity Research
- Commercial Credit
- Treasury
- Corporate Finance
- Finance Quality Management

MARKETING

- Channel Management
 Digital Marketing
- Retail Management
- Media Sales
- Pre-Sales
- Market Research

HR & ANALYTICS

- Business Analysis
- Recruitment & Selection
- Logistics Management Performance Management System
- Business Consulting





SCPS® PEDAGOGY (SECTOR - COMPANY - PRODUCT/SERVICE)

SCPS approach of training is learning any Management concept where a topic is explained with real world application in various sectors, on different products or services of several companies which helps in clarifying that management strategies vary in different sectors for different products or services.



COMPARATIVE ANALYSIS METHODOLOGY

PIBM students develop their research & analytical skills by doing comprehensive comparative analysis of selected products of chosen companies from selected sector. Data driven approach is followed by analysis and comparison between products, companies & sectors focussing on data derived from market.



EXPERIENTIAL LEARNING

Business Management Skills are built through strong 3-step Experiential Learning Methodology

- Learning business from Corporate Heads inside classrooms through quality discussions & exhaustive interactions
- Case study analysis & discussions along with **live projects** to build analytical bend of mind
- Improving the processes of companies through automization, implementation of PMS models & business strategies



STRONG CORPORATE INTERFACE

At PIBM, we are associated with over 300 top Corporate Heads to interact & train our students with an objective to expose our students to understand the real time problems in the organizations, to relate the theoretical concepts learnt in the classrooms to practical concepts and to learn real life application of management practices.

CORPORATE EVENTS

Throughout the year, PIBM conducts various events like Pioneer Convergence, FMCG Day, CEO CHARISMA, Fintech Colloquium, retail day, Manufacturing Day, Tech Hour, HR Meet, Analyst Meet etc. sees more than 150 Corporate Heads inside campus for Panel Discussions and Knowledge sharing interaction sessions ensuring more opportunities for students to interact and learn directly from the Industry Experts.







OUR ESTEEMED CORPORATE PANEL

PIBM association consists of corporate heads from Marketing, Finance, HR, Operations, Consulting and IT domains from various sectors like Financial Services, Banking, IT & ITES, FMCG, Consumer Durables, Paints, Cement, Retail, Automobile, Telecom etc. who visit PIBM campus frequently on weekends to share their rich content knowledge on various topics.





MR. MANISH DESAI Corporate Panel Member CFO - Product Business VOLTAS



MR. SHASHANK JAGIRDAR
Corporate Panel Member
Director HR
DHL

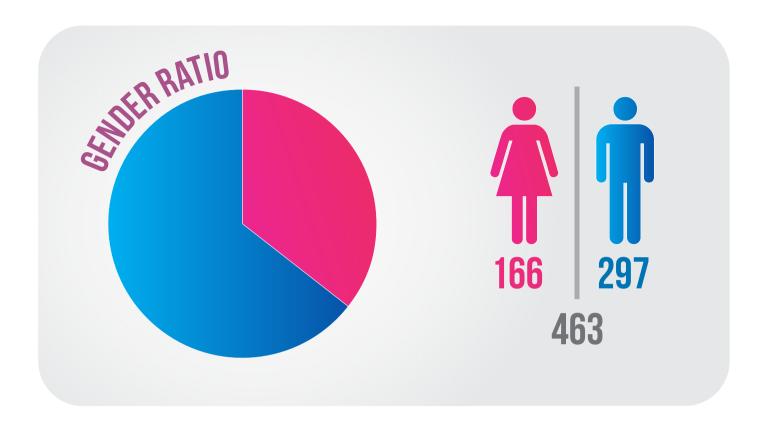


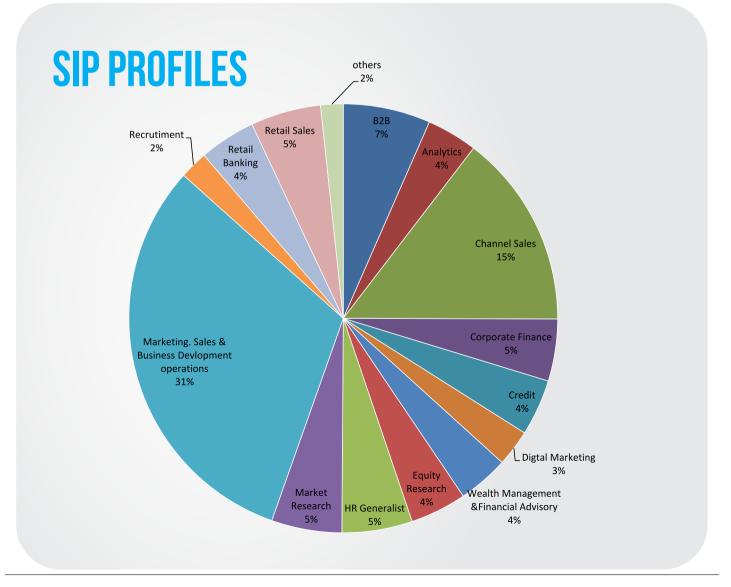




SUMMER INTERNSHIP BATCH 2017-19

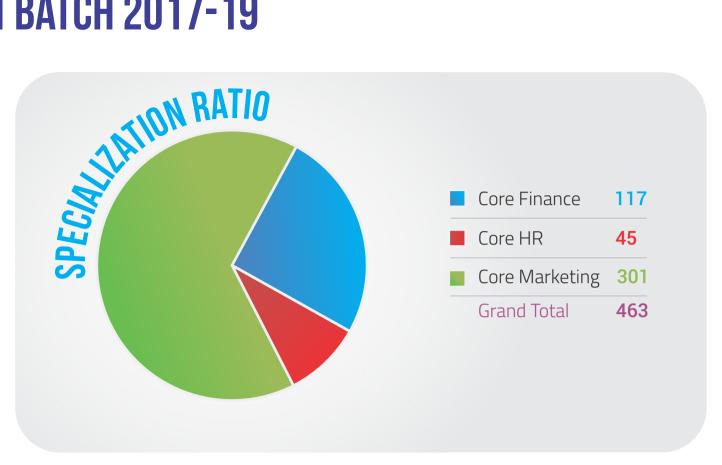


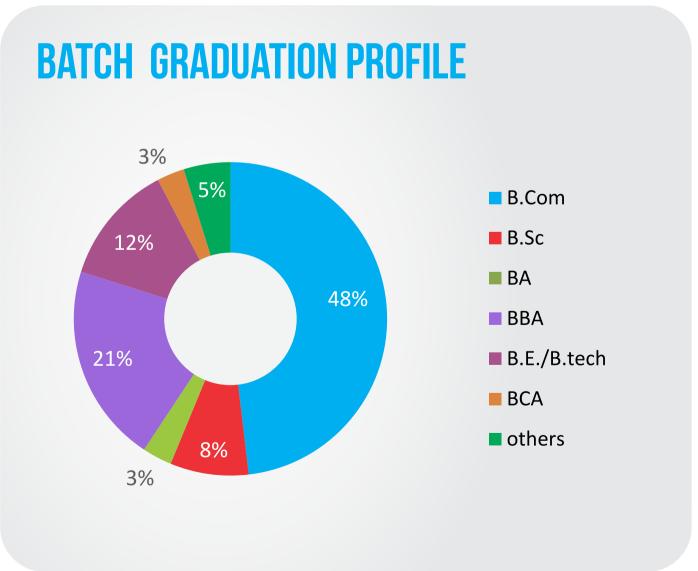




SUMMER INTERNSHIP BATCH 2017-19

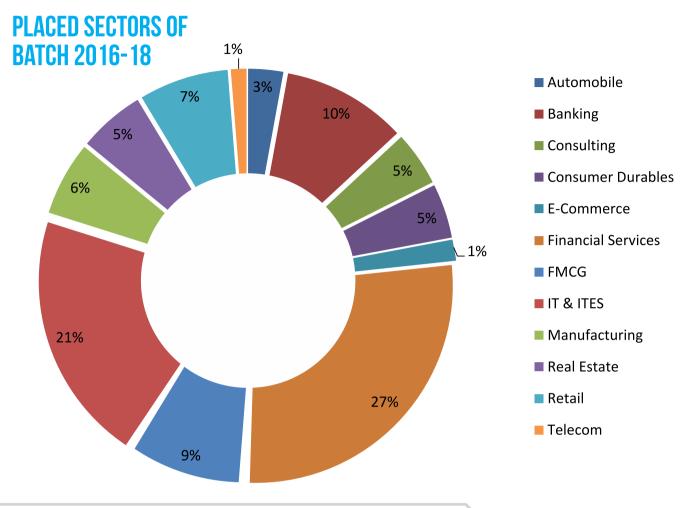


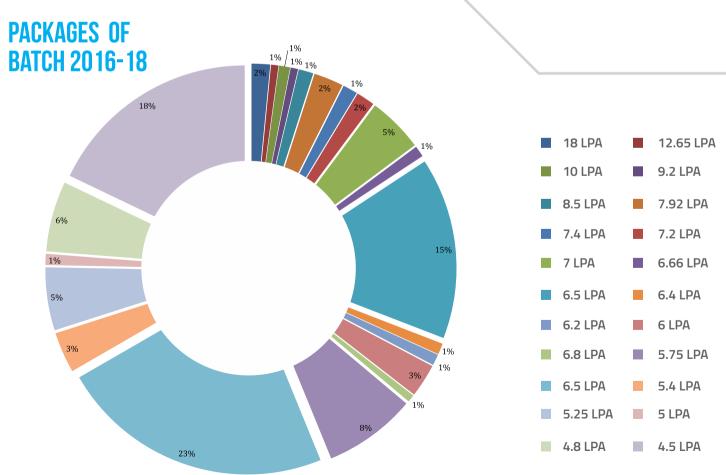




PLACEMENTS OF BATCH 2016-18









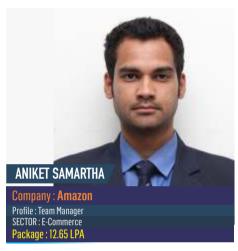
































Profile: Assistant Manager SECTOR: Real Estate Package: 8.5 LPA



Company: Tata Housing Profile: Assistant Manager SECTOR: Real Estate





Profile: Assistant Manager SECTOR: Real Estate Package: 8.5 LPA



Profile: Management Trainee SECTOR: Financial Services Package: 7.92 LPA



Package: 7.92 LPA



Profile: Management Trainee SECTOR: Financial Services Package: 7.92 LPA



Company: **Centrum HF** Profile : Management Trainee SECTOR : Financial Services Package: 7.92 LPA









Profile : Management Trainee SECTOR: Financial Services Package: 7.92 LPA

Package: 7.92 LPA





Company: Rubique Profile : Associate Manager Package: 7.4 LPA



Profile: Associate Manager SECTOR: Financial Services Package: 7.4 LPA



Profile : Associate Manager SECTOR: Financial Services Package: 7.4 LPA



Company: Rubique Profile: Associate Manager SECTOR: Financial Services Package: 7.4 LPA



Company: Cians Analytics Profile: Research Analyst SECTOR: Financial Services Package: 7.2 LPA



Company : Cians Analytics Profile: Research Analyst SECTOR: Financial Services Package: 7.2 LPA



Profile: Research Analyst SECTOR: Financial Services Package: 7.2 LPA



































Package : 7 LPA



SECTOR: Banking Package: 7 LPA





Company: Capital First
Profile: Sales Manager
SECTOR: Financial Services
Package: 6.66 LPA

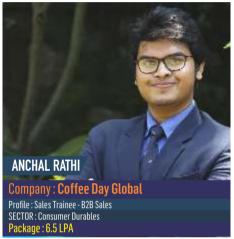


Company: Capital First
Profile: Sales Manager
SECTOR: Financial Services
Package: 6.66 LPA



Company: Capital First
Profile: Sales Manager
SECTOR: Financial Services
Package: 6.66 LPA















Company: DHFL
Profile: Credit Officer
SECTOR: Financial Services
Package: 6.5 LPA



Company: DHFL
Profile: Credit Officer
SECTOR: Financial Services
Package: 6.5 LPA

Package: 6.5 LPA







Company: DHFL
Profile: Credit Officer
SECTOR: Financial Services
Package: 6.5 LPA

















Package: 6.5 LPA





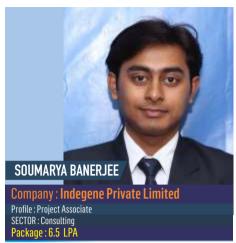














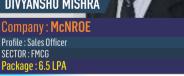


















Package: 6.5 LPA









BHAVIKA GUPTA Company: Shriram Housing Finance Ltd.

Profile: Management Trainee SECTOR: Financial Services





HARLEEN KAUR Company: Shriram City Union Finance Profile: Associate Manager - Corporate Sales SECTOR: Financial Services Package: 6.5 LPA

Profile : Management Trainee SECTOR: Financial Services Package: 6.5 LPA

SECTOR: Financial Services Package: 6.5 LPA





















Company: Incred
Profile: Credit SME Supply Chain
SECTOR: Financial Services
Package: 6.2 LPA



Company: Incred
Profile: Credit SME Supply Chain
SECTOR: Financial Services
Package: 6.21PA





Company: Sciffer Analytics
Profile: Business Analyst
SECTOR: IT & ITES
Package: 6 I PA



Company: UCB
Profile: Store Manager
SECTOR: Retail
Package: 6 LPA



Package: 6 LPA



Company: Reliance R
Profile: MT - Merchandising
SECTOR: Retail
Package: 6 LPA



Company: Reliance Retail Profile: MT - Merchandising SECTOR: Retail Package: 6 LPA





Company: Reliance Retail Profile: MT - Sales & Marketing SECTOR: Retail Package: 6 LPA



Company: Reliance Retail Profile: MT - Sales & Marketing SECTOR: Retail Package: 6 LPA

































Company: Allstate
Profile: MT - Policy Administration
SECTOR: IT & ITES
Peoklege: F. 75 L.PA



Company: Allstate
Profile: MT - Policy Administration
SECTOR: IT & ITES
Package: 5.75 LPA



Company: Allstate
Profile: MT - Policy Administration
SECTOR: IT & ITES
Package: 5.75 LPA



Company: Allstate
Profile: MT - Policy Administration
SECTOR: IT & ITES
Package: 5.75 LPA



Company : Allstate
Profile : MT - Policy Administration
SECTOR : IT & ITES
Package : 5.75 LPA





Company: Allstate
Profile: MT - Policy Administration
SECTOR: IT & ITES
Package: 5.75 LPA



Company: Allstate
Profile: MT - Policy Administration
SECTOR: IT & ITES
Package: 5.75 LPA



Company: Allstate
Profile: MT - Policy Administration
SECTOR: IT & ITES
Package: 5.75 LPA



Company: Allstate
Profile: MT - Policy Administration
SECTOR: IT & ITES
Package: 5.75 LPA



Company: ICICI Securities
Profile: Sr Relationship Manager
SECTOR: Financial Services
Package: 5.7 LPA







Company: ICICI Securities
Profile: Sr Relationship Manager
SECTOR: Financial Services
Package: 5.7 LPA



Company: ICICI Securities Profile: Sr Relationship Manager SECTOR: Financial Services Package: 5.7 LPA



Company: ICICI Securities
Profile: Sr Relationship Manager
SECTOR: Financial Services
Package: 5.7 LPA



Company: 5nance.com
Profile: Corporate Acquisition & Relationship Management
SECTOR: Financial Services
Package: 5.5 LPA



Company: 5nance.com
Profile: Corporate Acquisition & Relationship Management
SECTOR: Financial Services
Package: 5.5 LPA



Company: 5nance.com
Profile: Corporate Acquisition & Relationship Management
SECTOR: Financial Services
Package: 5.5 LPA



Company: Agaston Mobile Profile: Sales Manager SECTOR: Consumer Durables Package: 5.5 LPA



Company: AGS Transact Technologies Ltd.
Profile: Management Trainee - Corporate Finance
SECTOR: IT & ITES
Package: 5.5 LPA



SANTANU SAMANTA

Company: AGS Transact Technologies Ltd.

Profile: Management Trainee - Corporate Finance

SECTOR: IT & ITES









Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Recruitment SECTOR: IT & ITES



Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Recruitment SECTOR: IT & ITES





Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES



Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES





Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES Package: 5.5 LPA



Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Recruitment SECTOR: IT & ITES Package: 5.5 LPA



Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES Package: 5.5 LPA





Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES Package: 5.5 LPA



Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES Package: 5.5 LPA





Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES



Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES



Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES



Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES



Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES Package: 5.5 LPA



Company: AGS Transact Technologies Ltd. Profile: Management Trainee - Sales & Marketing SECTOR: IT & ITES



Company: Cease Fire Profile : Management Trainee SECTOR : Manufacturing Package: 5.5 LPA



Profile: Management Trainee SECTOR: Manufacturing Package : 5.5 LPA













Company : Emami Profile: Sales Officer SECTOR: FMCG Package: 5.5 LPA







Company : Emami Profile: Sales Officer SECTOR: FMCG Package: 5.5 LPA



Company : Emami Profile : Sales Officer SECTOR: FMCG Package: 5.5 LPA





Company: FSL Software Tecghnologies Profile: Business Development Executive SECTOR: IT & ITES Package: 5.5 LPA



Company: Haier Appliances Profile : Area Sales Manager SECTOR : Consumer Durables Package: 5.5 LPA



Company: Haier Appliances Profile : Management Trainee - Strategy SECTOR : Consumer Durables Package: 5.5 LPA



Company: IDBI Capital Profile : Management Trainee - Equity Research SECTOR : Financial Services Package : 5.5 LPA



Company : IDBI Capital Profile : Management Trainee - Equity Research SECTOR: Financial Services Package: 5.5 LPA



Profile: Management Trainee - Equity Research SECTOR: Financial Services Package: 5.5 LPA





Company: L & T Finance
Profile: Business Manager
SECTOR: Financial Services
Package: 5.5 LPA







Company: L & T Finance
Profile: Business Manager
SECTOR: Financial Services
Package: 5 5 1 PA



Company: Marico
Profile: Sales Officer Trainee
SECTOR: FMCG
Package: 5.5 LPA





Company: Marico
Profile: Sales Officer Trainee
SECTOR: FMCG
Package: 5.5 LPA



Company: Marico
Profile: Sales Officer Trainee
SECTOR: FMCG
Package: 5.5 LPA



Package: 5.5 LPA

SECTOR: FMCG

Package: 5.5 LPA



Company: Marico
Profile: Sales Officer Trainee
SECTOR: FMCG
Package: 5.5 LPA



Company: Marico
Profile: Sales Officer Trainee
SECTOR: FMCG
Package: 5.5 LPA





















Package: 5.45 LPA



Company: ZF Associates
Profile: Corporate Finance
SECTOR: Manufacturing
Package: 5.5 LPA











Company: Bajaj Corp Profile: Sales Trainee SECTOR: FMCG Package: 5.45 LPA





Company: Bajaj Corp Profile: Sales Trainee SECTOR: FMCG Package: 5.45 LPA



Company: Bajaj Cor Profile: Sales Trainee SECTOR: FMCG Package: 5.45 LPA



Company: Bajaj Cor Profile: Sales Trainee SECTOR: FMCG Package: 5.45 LPA



Company: Govind Milk and Milk Products
Profile: MT-Mordern Trade
SECTOR: Food & Beverages
Package: 5 45 LPA



Company: Govind Milk and Milk Products
Profile: MT-Mordern Trade
SECTOR: Food & Beverages
Package: 5.45 LPA



Company: Govind Milk and Milk Products
Profile: MT-Mordern Trade
SECTOR: Food & Beverages
Package: 5.45 LPA



Profile: Management Traniee SECTOR: Financial Services Package: 4.5 LPA

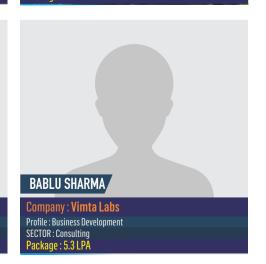


Company: Art Housing Finance
Profile: Management Traniee
SECTOR: Financial Services
Package: 5.3 LPA













Company: Vimta Labs Profile: Business Development SECTOR: Consulting



Profile: Business Development SECTOR: Consulting Package: 5.3 LPA











Profile : Management Trainee SECTOR : Financial Services Package: 5.2 LPA

SECTOR: Consulting







Profile : Assistant Store Manager SECTOR: Retail Package: 5.2 LPA









Company: Universal Sompo Profile: HR - Operation SECTOR: Finanacial Services & Insurance Package: 5 LPA



Company: Universal Sompo Profile: HR - Operation SECTOR: Finanacial Services & Insurance Package: 5 LPA















Company: Matrix Cellular Profile: Business Development Executive SECTOR: Telecom Package: 4.8 LPA



Company: Nitesh Hub Profile: Marketing Executive SECTOR: Retail Package: 4.8 LPA



Company: Prop Inn Profile: Relationship Manager SECTOR: Real Estate Package: 4.8 LPA



Company: Prop Inn
Profile: Relationship Manager
SECTOR: Real Estate
Package: 4.8 LPA



Company: Prop Inn
Profile: Relationship Manager
SECTOR: Real Estate
Package: 4.8 LPA





Company: Prop Inn
Profile: Relationship Manager
SECTOR: Real Estate
Package: 4.8 LPA



Company: Prop Inn Profile: Relationship Manager SECTOR: Real Estate Package: 4.8 LPA





Company: Utkarsh Small Finance Bank
Profile: Assistant Branch Manager
SECTOR: Banking
Package: 4.8 LPA



Company: Utkarsh Small Finance Bank
Profile: Assistant Branch Manager
SECTOR: Banking
Package: 4.8 LPA





Company: Utkarsh Small Finance Bank Profile: Assistant Branch Manager SECTOR: Banking Package: 4.8 LPA



Company: Utkarsh Small Finance Bank Profile: Assistant Branch Manager SECTOR: Banking Package: 4.8 LPA



Company: Utkarsh Small Finance Bank Profile: Assistant Branch Manager SECTOR: Banking Package: 4.8 LPA



Company: Deutsche Bank Group
Profile: Analyst - Stock Lending Collateral Management.
SECTOR: Banking
Package: 4.5 LPA



Company: Fasttrack Housing Finance Ltd
Profile: Branch Credit Manager (MT)
SECTOR: Financial Services
Package: 4.5 LPA







Company: Fasttrack Housing Finance Ltd
Profile: Branch Credit Manager (MT)
SECTOR: Financial Services
Package: 4.5 LPA



Company: Fasttrack Housing Finance Ltd
Profile: Branch Credit Manager (MT)
SECTOR: Financial Services
Package: 4.5 LPA



Company: First Cry
Profile: Management Trainee - HR
SECTOR: E-Commerce
Package: 4.5 LPA



Company: First Cry
Profile: Management Trainee - HR
SECTOR: E-Commerce
Package: 4.5 LPA



Company: Geetanjali Home State
Profile: CRM Profile
SECTOR: Real Estate
Package: 4.5 LPA



Company : Geetanjali Home State
Profile : CRM Profile
SECTOR : Real Estate
Package : 4.5 LPA



Company: Geetanjali Home State Profile: CRM Profile SECTOR: Real Estate Package: 4.5 LPA









SECTOR: Retail

Package: 4.5 LPA



SECTOR: Retail





Company: India Shelter
Profile: Management Trainee
SECTOR: Financial Services
Package: 4.5 LPA



Company: Kapitaltech
Profile: Credit Manager
SECTOR: Financial Services
Package: 4.5 LPA



Company: Kapitaltech
Profile: Credit Manager
SECTOR: Financial Services
Package: 4.5 LPA



Company: Kapitaltech
Profile: Credit Manager
SECTOR: Financial Services
Package: 4.5 LPA



Company: KARVY Group

Profile: Management Trainee - Equity Research
SECTOR: Financial Services
Package: 4 5 1 PA



Company: Khadim India Limited
Profile: Business Manager
SECTOR: Manufacturing
Package: 4 5 1 PA



Company: Khadim India Limited Profile: Business Manager SECTOR: Manufacturing Package: 4.5 LPA







Company: Khadim India Lim Profile: Business Manager SECTOR: Manufacturing Package: 4.5 LPA









Company: KPIT Technologies
Profile: HR - Business Patner
SECTOR: IT & ITES
Profile: A F | DA



Company: Mphasis
Profile: Management Trainee
SECTOR: IT & ITES
Package: 4.5 LPA



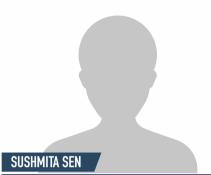
J. MRIDULA

Company: Mphasis
Profile: Management Trainee
SECTOR: IT & ITES
Package: 4.5 LPA



Company: Mphasis
Profile: Management Trainee
SECTOR: IT & ITES
Package: 4.5 LPA

Package : 4.5 LPA



Company: Neeyamo Enterprise Solutions
Profile: HRO
SECTOR: IT & ITES
Package: 4.5 LPA



Company: Neey Profile: HRO SECTOR: IT & ITES Package: 4.5 LPA







Company: Neeyamo Enterprise Solutions
Profile: CSR
SECTOR: IT & ITES
Package: 4.5 LPA





SECTOR: Telecom









Company: Reliance Mutual Fund
Profile: Territory Manager
SECTOR: Financial Services
Parkage: 451PA







Reliance Mutual Fund
Profile : Territory Manager
cial Services
ELPA
Company : Reliance Mutual Fund
Profile : Territory Manager
SECTOR : Financial Services
Package : 4.5 LPA





Profile: Territory Manager

SECTOR: Financial Services

Package: 4.5 LPA







Company: Reliance Mutual Fund Profile: Territory Manager SECTOR: Financial Services Package: 4.5 LPA



Company: Reliance Mutual Fund Profile: Territory Manager SECTOR: Financial Services Package: 4.5 LPA

SECTOR: Financial Services









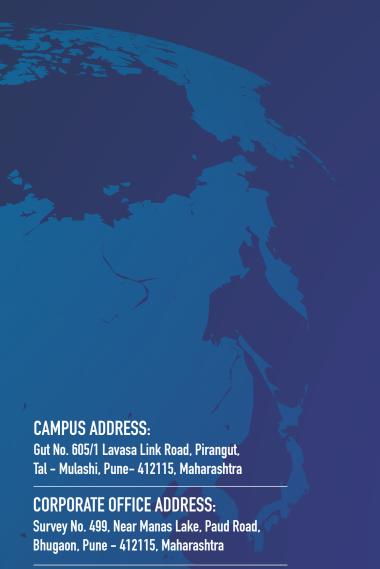












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PRESENTATION SKILLS **COMMUNICATION SKILLS APTITUDE TRAINING** PERSONALITY DEVELOPMENT **CORPORATE WEEKENDS INDUSTRY VISITS** LIVE PROJECTS **SUMMER INTERNSHIP COMMITTEES CLUB ACTIVITIES GYMNASIUM AEROBICS CULTURAL FESTIVALS FESTIVAL CELEBRATIONS COMMUNITY SERVICE CURRENT AFFAIRS VOCABULARY BUILDING**